



FY2008 Annual Report

Table of Contents

About OPGS	3
FY2008 Achievements-at-a-Glance	4
Grant Services	5
Capacity Building	7
Donations	9
Partnerships	11
Looking Ahead	12

OPGS Mission

To advance the District of Columbia's strategic plan and contribute to the improvement of quality of life for residents of our nation's capital by establishing multi-sector partnerships, and pursuing financial support and technical assistance from public and private resources.

Message from the Director

The Office of Partnerships and Grant Services (OPGS) had a busy FY2008. We provided capacity building support, through training and resources, to over 500 individuals, in addition to distributing the weekly *Funding Alert* to over 4000 people. OPGS identified public and private grant opportunities for District agencies and local nonprofits to pursue. OPGS also tracked and managed donations to the District government. OPGS's FY2008 Annual Report provides highlights of the office's program accomplishments and outcomes to improve the quality of the residents of the District of Columbia during this period.

Office of Partnerships and Grant Services * 1350 Pennsylvania Avenue, NW Suite 324 * Washington, DC 20004
202.727.8900 * <http://opgs.dc.gov>

About the Office of Partnerships and Grant Services (OPGS)

The Office of Partnerships and Grants Development was initially established in the Executive Office of the Mayor pursuant to Mayor's Order 2002-02 dated January 11, 2002. In fiscal year 2008, Mayor Adrian M. Fenty rescinded (M.O. 2002-2) and reissued a new Mayor's Order 2008-33 on February 26, 2008 that expanded the office's functions and changed its name to the Office of Partnerships and Grant Services (OPGS). The new M.O. authorized the office to adopt and administer mandatory procedures to ensure full compliance and oversight of the District's awarding, monitoring, and reporting on its grant and sub-grant activities. OPGS still maintains responsibility for its core central services functions including grant and resource development, donations solicitation management, capacity building services, and partnership facilitation.

OPGS Team

Lafayette Barnes, Director
Gretchen Greiner-Lott, Deputy Director
Faith Anderson, Program Support Specialist
Donna Bexley, Program Analyst
Kathy DeBoe, Volunteer Special Project Coordinator
Pat Henry, Manager, Nonprofit & Faith-Based Relations
Eric McIntyre, Customer Service Coordinator
Brendon Miller, Manager, Research & Communications
Cesar Vence, Donations Manager

FY2008 Achievements-at-a-Glance

By the Numbers

People

- Approximately **4000** people subscribed to receive our weekly *Funding Alert*
- Approximately **230** District employees received our weekly *Federal Grants Bulletin*
- Approximately **325** people attended the May 2008 Public Private Partnership Conference, **56** of whom represented DC government agencies
- **449** people visited and utilized the Grants Information Resource Center (GIRC)
- **73** people participated in SPI and Effi Barry Capacity Building Trainings

Grants

- **346** Federal grant opportunities posted in the *Federal Grants Bulletin*
- **69** District government grant opportunities posted in the *Funding Alert*
- **232** applicants processed for State Point of Contact (SPOC), 66 of whom were District government applicants
- **20** District government agencies reported submitting applications for new federal competitive grants
- **8** Federal competitive grants reported received
- **\$3,186,561** Amount of federal government dollars reported awarded from competitive grants opportunities

Donations

- **507** District government agencies submitted applications to solicit donations
- **\$14,666,713.85** Total amount received in donations: \$846,892.21 cash; \$13,819,821.64 in-kind gifts

Website

- **194,754** Hits received on <http://opgs.dc.gov>

OPGS Program Areas

Grant Services

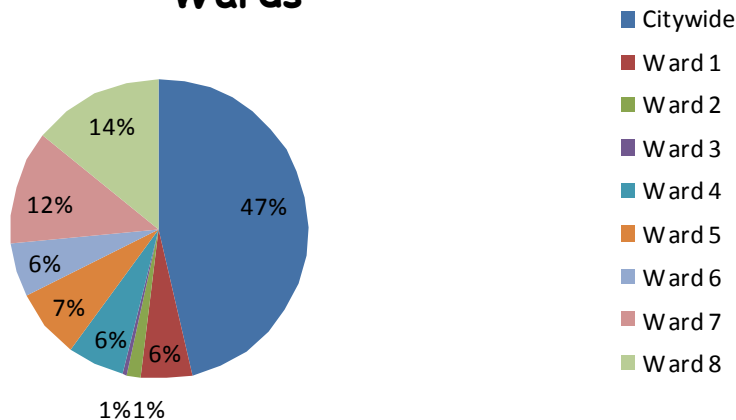
Grant Services

OPGS serves as the DC Government's central clearinghouse of information on and support related to competitive federal grants.

How we do this:

- Research, identify and post new competitive federal grant opportunities and foundation grant opportunities through our Grants Information Data System (GIDS).
- Disseminate federal and local Notices of Funding Availability (NOFAs).
- Produce and email weekly funding opportunities and resources reports through *Funding Alert* and *Federal Grants Bulletin*.
- Serve as the District's State Single Point of Contact (SPOC) for all federal grant programs covered by Executive Order 12372.
- Train grant seekers (in District government and nonprofits) on grant search processes and grant application basics.
- Track applications and receipt of funds District government receives from new federal competitive grants.
- Maintain public website with useful resources and information.

FY2008 GIRC Visitors by District Wards



GIRC served 449 users, 208 of which provide services citywide.



Eric McIntyre (center) demonstrates how to search a grants database to find funding in the Grants Information Resource Center (GIRC).

OPGS Program Areas

Grant Services

New Competitive Federal Grants Awarded to DC Agencies in FY2008*

Grant Title	Federal Funding Agency	DC Agency	Amount Funded
Specialty Crop Block Grant Program	Department of Agriculture	University of the District of Columbia (UDC)	\$100,000
AmeriCorps State and National Grant Competition	Corporation for National and Community Service	Serve DC	\$2,061,868
Universal Newborn Hearing Screening and Intervention	Department of Health and Human Services	Department of Health (DOH)	\$150,000
Advanced Placement (AP) Test Fee Program	Department of Education	Office of the State Superintendent for Education (OSSE)	\$74,000
State Implementation Grants for Integrated Community Systems for Children with Special Health Care Needs	Department of Health and Human Services	Department of Health	\$300,000
Envisioning the Future of the Federal Workplace in the Washington Region	General Services Administration	Office of Planning (OP)	\$150,000
Defense Logistics Agency Office of Small and Disadvantaged Business Utilization Cooperative Agreement	Department of Defense	Department of Small and Local Business Development (DSLBD)	\$350,693

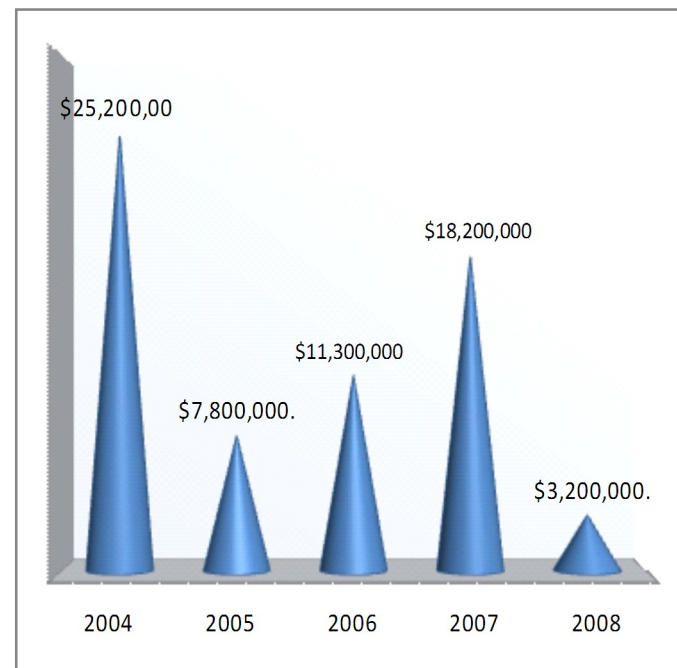
**As reported in OPGS' Grants Information Data System—agencies self report*

Grant Awards

Approximately \$3.2M was awarded to the District in response to applications submitted in FY08. The table above, "New Competitive Federal Grants Awarded to DC Agencies in FY2008," reports on the grants received.

Although less reported grant awards were received, there was greater success in applications winning awards. In FY2008 District agencies reported applying for 17 new competitive Federal grants and 7 of those grants were awarded. In comparison, in FY2007, 35 grant applications were submitted and 15 were awarded.

Federal Competitive Grants Awarded FY2004—FY2008



OPGS Program Areas

Capacity Building

Capacity Building

OPGS provides training and support for District-based nonprofit and faith-based organizations. Beneficiaries of our services learn program and grants management skills.

How we do this:

Strengthening Partners Initiative (SPI): A one-year organizational and executive leadership development program for emerging faith-based and nonprofit organizations.

Effi Barry HIV/AIDS Program: A multi-year program that offers program and grants management training and technical assistance to local HIV/AIDS service providers that receive funding through the District Department of Health.

Grants Information Resource Center (GIRC): One-on-one technical assistance to leaders looking for potential funders for their nonprofit organization and/or resources on how to start a nonprofit organization. GIRC has eight computers and access to the Foundation Center and Grants Direct databases to search for specific grant opportunities.

Annual Conference and Other Trainings: Offer an annual day-long conference, providing practical information and networking opportunities for nonprofit and faith-based leaders, funders, local and federal government representatives, and others who work with and/or support nonprofit organizations. Other trainings are provided throughout the year on relevant topics for nonprofit leaders.



Nonprofit leaders participate in workshop on IRS 990 Form at One Judiciary Square Conference Center.

The center [Grant Information Resource Center] exceeded my expectations from the staff friendly environment useful information and access to information and up to date computers.

-GIRC User - February 2008

Nonprofit Participants in FY2008 Capacity Building Training Classes

Strengthening Partners Initiative

- Alcanzando Metas Foundation
- ARRIBA Center
- CHOICE Inc.
- Communities In Schools of the Nation's Capital
- Diamonds Xcel Inc.
- Diane's House Ministries Inc.
- Divine Images Network, Inc.
- Georgetown Ministry Center
- Greater Washington Women's Network
- House of Image Shelter
- Inspire Youth Development Organization
- Ivy City, Deanwood, and Trinidad Institute, Inc.
- Jobs Partnership Greater Washington
- OASIS C.E.D.C.
- Perfecting Diamonds in the Rough
- The High Tea Society
- Tyunin's Breakthrough Inc.
- Ward 7 Art Collaborative, Inc.
- Wedded Bliss Foundation

Effi Barry Capacity Building Initiative Year I

- AKERU Afrikan Cultural Arts and Discipline Sciences System
- Angels and Associates Inc.
- Children's National Medical Center HIV Services Adolescent Prevention 4 Education Program
- Community Advisory Partnership
- Cornerstone Community, Inc.
- Emory Beacon of Light, Inc.
- Empowerment Center
- Ethiopian Community Center, Inc.
- Greater Mount Calvary Holy Church HIV/AIDS Ministry
- Greater Works Outreach Ministries
- Institute for Behavioral Change, Inc.
- Institute of Urban Living, Inc.
- Institute for the Prevention and Eradication of Violence
- Neighbors of Seaton Place, Inc.
- Oromo Center
- Pediatric AIDS/HIV Care, Inc.
- Residing in Group Housing Together (RIGHT) Inc.
- SamariCorp Community Development Corp., Inc.
- Street Wise Foundation

Effi Barry Capacity Building Initiative Year II

- Akoma Project
- Antioch Baptist Church
- Coates & Lane Foundation, Inc.
- Community Education Group
- Concerned Citizens on Alcohol & Drug Abuse, Inc.
- Covenant House Washington
- Deaf-REACH
- Different Avenues
- Gospel Truth GGL Ministries Inc.
- Hughes Hope
- Our Place DC
- Planned Parenthood of Metropolitan Washington DC, Inc.
- Prevention Works -

"[SPI] improved my overall strategy to run a nonprofit organization and improved my knowledge of getting more resources for my organization and created the atmosphere to network with other sister organizations."

-Inspire Youth Development

OPGS Program Areas

Donations

Donations

OPGS manages the donation solicitation management process for District agencies, departments, and offices including DCPS that are subject to the Rules of Conduct Governing Donations to the District Government (Mayors' Memorandum 2002-1 dated January 8, 2002). OPGS, in collaboration with the Office of the Attorney General and Office of the Chief Financial Officer, administers an online application process to approve donations in which the applicant submits information about the donation request, receives a legal sufficiency review, and completes a donation agreement to obtain authorization from the OPGS director to solicit, accept, and use the approved donations.

How we do this:

- Review applications submitted by District agencies.
- Review all donation solicitations and approve as appropriate.
- Provide donation management training to District employees.
- Prepare quarterly donation reports and publish reports on OPGS' website and in the DC Register.



Mayor Fenty and Councilmember Bower cut ribbon at Petworth Recreation Center celebrating Allstate Foundation's in kind donation of materials for playground equipment.

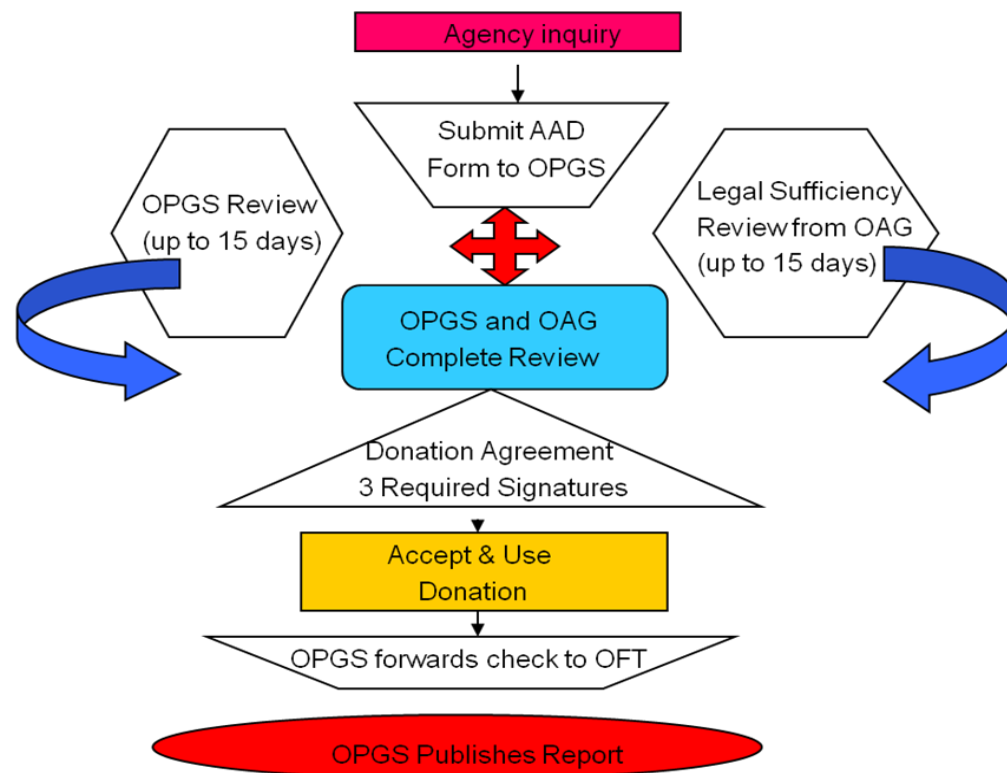
Top 5 FY2008 Donations (for complete list go to Donations Report on OPGS' website)

Donor	Amount	DC Agency	Purpose
Children's National Medical Center	\$ 6,250,000.00	DOH	In kind donation for improvements and enhancement of the DCPS health nursing program.
L5K, LLC Lowe Development	\$ 2,428,000.00	DDOT	In kind donation to be used for public improvements to the streetscape on L Street, NW, between 4th and 5th Streets, NW.
DC Education Compact	\$ 1,300,000.00	DCPS	In kind donation to be used by DCPS to provide support necessary to redesign three underperforming DCPS high schools.
DC Building Industry Association	\$ 1,000,000.00	DPR	In kind donation to be used for structural, interior, and exterior improvements and renovations at Douglass Community Center.
DC Public Education Fund	\$ 750,000.00	ODME	In kind donation of evaluation services to be used by DCPS to provide the services required by Section 204 of the Public Education Reform Act.

OPGS Program Areas

Donations

How the Process Works



Key:

AAD—Application to Approve Donation

OAG—Office of Attorney General

OFT—Office of Finance and Treasury

OPGS Program Areas

Partnerships

Partnerships

OPGS creates and expands multi-sector partnerships between the District government, private, and public sector partners, as well as intra-agency government partnerships.

How we do this:

- Collaborate with other local governments to provide opportunities to serve District residents and organizations.
- Communicate and work with various District agencies to maximize resources and increase programs beneficial to community programs.
- Develop relationships with international entities that expand the knowledge-base and capacity of District agencies and services.
- Cultivate and maintain corporate interest and donations on behalf of programs serving the District.



OPGS' 2nd Global Partnership Conference, held at the World Bank, September 2008.

Examples of Partnerships Developed in FY2008

- OPGS, in collaboration with the Maryland Governor's Grants Office and the Commonwealth of Virginia Governor's Office, co-hosted its second international procurement and grant opportunities conference at the World Bank's Eugene Black Auditorium entitled, "Expand Your Business Globally in Partnership with the United States Trade and Development Agency (USTDA), US EX-IM Bank, and International Financial Institutions (IFIs)" on September 15, 2008. The participants interacted with senior officials from the above IFIs as well as foreign business officials from the embassies of Liberia, Mexico, Morocco, Philippines, and Romania.
- OPGS renewed its partnership with the DC Department of Health's HIV/AIDS Administration (HAA) to continue its capacity building training to local service providers in the Effi Barry HIV/AIDS Capacity Building Program on January 7, 2008. The training provided advanced and basic level classroom instructions on strategic planning, resource development, governance, financial management, and communications. In addition, the participants, who were all HAA grantees, received specific training on topics germane to the HIV/AIDS Administration. The training enhanced the capacity of these HIV/AIDS service providers to more effectively apply and manage HAA grants and thus improve the delivery of these critical services to District residents.
- OPGS participated in the recognition ceremony to renew the District of Columbia's Protocol Agreement with the City of Tshwane – also called Pretoria – in South Africa, at the John A. Wilson Building. The ceremony was hosted by the Mayor's Office of the Secretary on September 23, 2008. The agreement extended the official exchange of best practices and collaboration between both national capital cities in the areas of culture, education, economic development, and also public health and safety for two calendar years.

Looking Ahead to FY2009

OPGS is developing grant-making oversight systems for the District government. These efforts will result in transparent and accountable grant information for the District of Columbia. OPGS, in collaboration with OCFO, OCTO, and OCA officials, will launch a DC Grants Made Database to promote greater transparency and accountability of the District's grant-making activities. OPGS continues to expand its donation solicitation management services to central office and school-based officials at DCPS. The office also plans to explore opportunities to share best practices between World Bank, South African, and District public health administrators and public policy leaders as well as nonprofit service providers to reduce the threat of HIV/AIDS among vulnerable populations in the District of Columbia.

Plan on attending our 10th Annual Public-Partnership Conference at the
Washington Convention Center, May 7, 2009

10th Annual Public-Private Partnership Conference
Sustainability in an Era of Change



Office of Partnerships and Grant Services Government of the District of Columbia